

## Did Dakhliya & Marvasti Hit the Powerball?

The most common question CoB faculty have asked, after being informed about the enormous raises awarded (in 2007) to new CoB faculty Sami Dakhliya (assistant professor of economics) and Akbar Marvasti (associate professor of economics), has been: What did they do? The following analysis shows the likely motivation behind such a question.

Dakhliya's 2007 Merit Raise	\$9,064
William Gunther's 2007 Merit Raise	\$3,691
+ Trellis Green's 2007 Merit Raise	\$3,528
+ Weihua Shi's 2007 Merit Raise	<u>\$3,375</u>
	\$10,594

Sami Dakhliya's 2007 Merit Raise	\$9,064
+ Akbar Marvasti's 2007 Merit Raise	<u>\$8,392</u>
	\$17,456
Mark Klinedinst's 2007 Merit Raise	\$4,026
+ Daniel Monchuk's 2007 Merit Raise	\$3,875
+ William Gunther's 2007 Merit Raise	\$3,691
+ Trellis Green's 2007 Merit Raise	\$3,528
+ Weihua Shi's 2007 Merit Raise	<u>\$3,375</u>
	\$18,495

Sami Dakhliya's 2007 Merit Raise	\$9,064
+ Akbar Marvasti's 2007 Merit Raise	<u>\$8,392</u>
	\$17,456
Edward Nissan's 2007 Merit Raise	\$4,493
+ Franklin Mixon's 2007 Merit Raise	\$4,131
+ Mark Klinedinst's 2007 Merit Raise	\$4,026
+ Daniel Monchuk's 2007 Merit Raise	<u>\$3,875</u>
	\$16,525

The first panel above shows that Dakhliya's 2007 merit raise of \$9,064 is only 16.9 percent below the combined 2007 merit raises of William Gunther (professor of economics), Trellis Green (associate professor of economics) and Weihua Shi (assistant professor of economics). Panel 2 indicates that the combined 2007 merit raises for Dakhliya and Marvasti, \$17,456, falls only 6 percent below the combined 2007 merit raises for Mark Klinedinst (professor of economics), Daniel Monchuk (assistant professor of economics), Gunther, Green and Shi.

Panel 3, perhaps the most compelling, is a top-down version of the analysis presented in panel 2. It shows that the combined 2007 merit raises for Dakhliya and Marvasti, again \$17,456, comes in at **5.6 percent above** the combined raises for Edward Nissan (professor of economics), Franklin Mixon

(professor of economics), Klinedinst, and Monchuk. This find is striking on its own. However, when USMNEWS.NET reporters examined the SEDONA vitae of these six EFIB Department economists, this find is inexplicable, at least on the merits of the case. Table 1 below presents the combined research portfolio (books and journal articles) for each of the two groups of EFIB economists, both over 2004-Present.

**Table 1**  
**2004-Present Research Portfolios for Dakhliya/Marvasti &**  
**Nissan/Mixon/Klinedinst/Monchuk**

<b>\$17,456</b>	<b>\$16,525</b>
<b>Dakhliya-Marvasti Research Portfolio</b>	<b>Nissan et al. Research Portfolio</b>
Public Choice	Corporate Governance . . . (Elsevier book)
Review of International Economics	Participation in the Age . . . (Elsevier book)
Manchester School of Economic & Soc Studies	Lessons from the History . . . (Elsevier book)
Economics Bulletin	Applied Economics
Public Choice	Applied Economics Letters
The American Economist	American Journal of Economics & Sociology
Pacific Economic Review	Journal of Education for Business
Eastern Economic Journal	Atlantic Economic Journal
Economic Inquiry	Oxford Bulletin of Economics & Statistics
Journal of Economic Issues	Applied Economics Letters
	Journal of Economic Perspectives
	Applied Economics
	Applied Economics
	Public Choice
	Journal of Economic Studies
	Latin American Business Review
	Int. Journal of the Economics of Business
	Eastern Economic Journal
	Journal of Economics and Business
	Applied Economics
	Journal of Labor Research
	International Journal of Social Economics
	Columbia Journal of World Business
	Constitutional Political Economy
	Shaping the Learning . . . (Universe book)
	Review of Agricultural Economics
	Journal of Nicotine & Tobacco Research
	Journal of Agricultural & Applied Economics
	International Adv in Economic Research
	Southwestern Economic Review
	Informacion Commercial Esp. Rev. de Econ.
	Multinational Business Review
	Southwestern Journal of Economics
	Journal of Current Res. in Global Business
	Journal of Current Res. in Global Business
	Business and Economic Review
	Journal of Economics and Finance
	Southwestern Economic Review
	Southwestern Journal of Economics
	Journal of Economic Development
	Journal of Global Business
	Journal of Global Business
	Journal of Economics and Finance

International Journal of Applied Economics  
Journal of Developing Areas  
Journal of Global Business  
Southwestern Journal of Economics  
Journal of Economic Asymmetries

The research portfolio (2004-present) difference above is so astounding that switching the raise monies from one column to the other would *not* even be a proper way to address, via the merit raise process, the differences in the production levels of these two groups of economists. Unless the EFIB's Chair, George Carter, used a lottery to determine 2007 merit raise allocations, USMNEWS.NET is at a loss to explain how these raises and research portfolios fit together (outside of explanations involving politics, that is). Unfortunately for many CoB faculty, this kind of outcome has become routine.

On 3-April-07, Carter sent an e-mail to EFIB faculty (that was forwarded to USMNEWS.NET) stating:

“The [2007 merit] increases were handled in the traditional way. 4.8% of continuing faculty salaries was divided into, teaching, research and service pots and share values were determined. Each faculty member's share in a category is how many shares that faculty member has in that category . . . The sum of the valued shares in the three categories . . . provides the raise values.”

Examine the raise values above (e.g., Dakhli's raise versus Nissan's or Mixon's, etc.), using what you know about these faculty, some of which is listed above, to guide you. After doing so, do you believe Carter's e-mail?